



## 2018 BPIA MEMBERSHIP APPLICATION

Complete this application to apply for membership in BPIA. The BPIA Membership Committee will confirm that the applying company meets the requirements for membership at the appropriate level and will recommend prospective new members to the BPIA Board of Directors for final approval.

**Membership: All member companies are eligible to vote in elections of the board of directors and on any policies, positions or issues brought before the membership by the board.** Membership dues are generally based on the annual gross revenue generated within the biopesticide and/or biostimulant industry, as defined by BPIA. Revenue may come from biopesticide and/or biostimulant product sales, active ingredient sales, or raw materials/input sales to biopesticide and/or biostimulant manufacturing companies, and/or services such as consulting, toll manufacturing, distribution, or other sources deemed appropriate by BPIA. Please determine your company’s membership category and dues level from the information provided below.

### Membership Categories

1. **Basic Manufacturer:** Manufacturer or registrant of biopesticide or biostimulant products.
2. **Allied Material Manufacturer, Marketer or Distributor:** Material, including formulation material, provider to the biopesticide and/or biostimulant industry including toll manufacturer not holding registration(s). Marketer or distributor of biopesticide or biostimulant products not holding registration(s).
3. **Service Provider:** Service provider to the biopesticide and/or biostimulant industry including financial, marketing, regulatory, laboratory, and research services not holding registration(s).
4. **Grower or Food Processor:** Grower of plants or agricultural produced for commercial sale or food processor combining raw food ingredients to produce marketable food products not holding registration(s) are eligible for full voting membership at a rate of **\$2,500 per year**.
5. **Affiliate:** Affiliate or subsidiary of a member of any category with annual gross revenue generated within the biopesticide and/or biostimulant industry that is already accounted for in the revenue of that other member are eligible for full voting membership at a rate of **\$2,100 per year**.
6. **Sole Proprietor:** Sole proprietorship or member of any other category with two or less full-time employees not holding registration(s) are eligible for full voting membership at a rate of **\$1,000 per year**.

### 2018 BPIA Membership Dues (USD)

Declared Biopesticide and/or Biostimulant Revenue	< \$0.3 Million	\$0.3 - \$5 Million	\$5 - \$25 Million	\$25 - \$50 Million	\$50 - \$100 Million	> \$100 Million
1. Basic Manufacturer	\$2,000	\$3,100	\$7,800	\$10,300	\$15,500	\$18,100
2. Allied Material Manufacturer, Marketer or Distributor	\$2,000	\$2,600	\$5,200	\$7,800	\$12,900	\$15,500
3. Service Provider	\$2,000	\$2,200	\$4,200	\$6,200	\$10,300	\$12,900
4. Grower or Food Processor	\$2,500					
5. Affiliate	\$2,100					
6. Sole Proprietor	\$1,000					



## 2018 BPIA MEMBERSHIP APPLICATION

### BPIA Member Information:

Company Name: \_\_\_\_\_ Company web address: \_\_\_\_\_

Membership Category: \_\_\_\_\_ Dues: \$ \_\_\_\_\_

### BPIA Primary Member Contact:

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Phone Number: \_\_\_\_\_ e-mail: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_

State or Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

*Please have additional contacts for your company register on the BPIA website at: [www.bpia.org](http://www.bpia.org)*

### BPIA Operating Principles:

BPIA has developed a basic list of operating principles that should be recognized and followed by all BPIA member companies.

#### **BPIA's Operating Principles:**

BPIA members will manufacture or distribute products that have appropriate EPA, PMRA, EU or other equivalent registrations as necessary.

BPIA members will have proper product stewardship at all levels of the value chain.

BPIA members will have processes for maintaining product quality, integrity, and resolving product complaints.

BPIA members will use scientifically-valid efficacy tests when supporting claims and promotions.

BPIA members will use commercially-acceptable product efficacy levels in target geography with minimal field trial variability.



## 2018 BPIA MEMBERSHIP APPLICATION

### Payment Instructions and Credit Card Authorization Form

**Payment by Mail:** Payment by mail should be in the form of a check and mailed along with your Membership Application to BPIA at P.O. Box 313, Oakton, VA 22124, USA.

**Payment by Credit Card:** Payment by credit card requires an additional 3.5% fee for credit card processing. Multiply your company's membership dues (determined by your company above) by 1.035 and pay this amount. Use the form below for credit card authorization.

**Please remember to email or mail the completed Membership Application to BPIA at [jones@bpia.org](mailto:jones@bpia.org) or P.O. Box 313, Oakton, VA 22124, USA.**

Please check here if a receipt of payment is required.



CREDIT CARDHOLDER INFORMATION					
AUTHORIZED AMOUNT	DUES FOR 2018: \$		DUES X 1.035: \$		
NAME ON CREDIT CARD			Card Verification Value (CVV):		
			CVV for Visa or MasterCard are the last three digits of the number printed on the signature strip on the back of the card. CVV for American Express appears as a separate 4-digit code printed on the front of the card.		
TYPE OF CREDIT CARD	VISA	MC	AMEX	DISCOVER	OTHER
TYPE OF ACCOUNT	PERSONAL		BUSINESS		
COMPANY NAME					
ACCOUNT NUMBER					
EXPIRATION DATE					
BILLING ADDRESS					
CITY		STATE		ZIP CODE	

AUTHORIZATION OF CARD USE			
I hereby authorize collection of payment for all charges as indicated above. Charges may not exceed the amount listed above in the "AUTHORIZED AMOUNT" field.			
CARDHOLDER NAME			
SIGNATURE		DATE	