The Future is Coming Fast

Alan Schreiber Agriculture Development Group, Inc. Eltopia, Washington

An independent, private agricultural research and information service

I never met a pesticide that I did not like.

I have no preference for conventional over organic or biological products. I just need efficacy, spectrum of control and not cost an arm and a leg.

Biopesticide versus biofertilizer versus biostimulant

Academic Background

- B.S. Biology, Truman State University (MO).
- M.S. in Entomology, University of Missouri.
- Ph.D. in Entomology (pesticide toxicology), UM
- Dissertation was on documenting and preventing the development of insecticide resistance in corn earworm and tobacco budworm.

Work Background - EPA

Recruited out of graduate school by EPA.

- Office of Pesticide Program, Biological and Economical Analysis Division. Washington, D.C.
- Worked on Section 18s, Section 3 registrations, Integrated Pest Management, GMO issues, organophosphates, carbamates, pyrethroids, lots of things.
- Tremendous experience. In some ways, set up for the rest of my professional life.
- Some the best friends I have ever had were at EPA, and some are still there. (Hello Neil Anderson - we started in BEAD the same week.)
- My Branch Chief, Janet Anderson, started BPPD

My Bronze Medal for work done while at the Agency.



But good things come to an end, and I moved from one Washington to another.

The reason from going from EPA to Washington State – a key plot point for this talk:

- Amendment to FIFRA in 1984
- Amendment to FIFRA in 1988
- Amendment to FIFRA in 1996
- These amendments to FIFRA resulted in the wholesale loss of pesticides for crops, particularly those produced on limited acres.
- Specialty crops which are the basis of PNW agriculture.
- WSU hired me away from EPA specifically to address the unmet pest management needs for specialty crops of Washington.
- These amendments created a pest management demand that I have spent my entire professional career addressing.
- And is strong reason why there is such a need for BPIA.

Washington State University Era

- Hired to be WSU's pesticide specialist.
- State liaison to IR-4.
- Reviewed all pesticide recommendations made by WSU.
- Pest management research and extension.
- IR-4 field research center, conducted between 20 and 30 GLP projects on a wide array of crops.
- Instrumental in creating the Washington State Commission on Pesticide Registration. (Addie Waxman)
- Took the lead on Section 18s and 24c registrations.
- Biggest area was working on unmet pest management needs caused by the loss of conventional pesticides.

Post WSU – Started my company

- 1998 formed a private agricultural professional services company that focuses on agricultural research, consulting and association management.
- Agricultural research for ag chem companies, grower organizations, USDA/IR-4, anybody who will write a check.
- Consulting on pesticide and related environmental issues.
- Administers Washington Asparagus Commission, Washington Blueberry Commission and the Washington State Commission on Pesticide Registration.
- 2004 started farming.
- Primary area of emphasis was fulfilling unmet pest management needs.





acre research farm in the Columbia Basin, a small station in northwest Washington, and a tree fruit research site near Wenatchee.



"Dear Sister, I received your card some time ago but was to busy to answer it. I am fine and dandy and this fine you the same. This is our harvest crews. I will write back more when I get time soon. From Albert."

My father's side of the family arrived in the U.S. in 1855 and has only farmed.

I grew up on a diversified Midwestern farm.....



I grew up with corn, soybeans, alfalfa and Herefords

I ended up in the most diverse temperate agriculture in the world.

Washington (and OR and ID)

- Has the most diverse temperate agriculture in the world.
- How many crops are grown in WA?
- Not sure, nobody knows, but I have list that has 350 different crops and crop groupings.
- The true number has to approach 400.
- Everyone of them has it own set of insect, fungi, viruses, nematodes and other pests.
- The pest problems are overwhelming us.



nic Cut ermelon

t served chilled.

lb

orthwest

Local Organic Charentais Melons

Smooth light-green striped rind with creamy-yellow, salmon flesh, upperb French gownnet flavor.

51.19 Ib

Grown in Washington/Schreiber and Sons

6327

orthwest













I have come a long way from when I was 12 and riding my pet steer, Ferdinand, in the feed lot next to a field of soybeans.

Washington is the leading producer of blueberries in North America.



Washington has the highest yielding potatoes in the world.



Sweet cherries are just one of many crops that Washington is the national leader in production.







Washington is not number one in everything, we are number two in carrot production.











Most Washington wheat is soft white winter and is exported through the Pacific Rim and the rest of the world. Exports are a very big deal in the PNW. A higher percentage of Washington's agriculture is exported than any other state.




Phenology of Insect Pests of Columbia Basin Potatoes









Ethyl parathion (a case study for specialty crops)

- Ethyl parathion was one of my products at EPA. It was an old highly acutely toxic organophosphate registered on 70+ crops.
- I determined the benefits of the product for the benefit risk calculation made during its reregistration.
- I was responsible for registrations on specialty crops. For some of the crops for which we had no data, I was clueless on what the crop even was and had no way to figure out who even to talk to about it (e.g. currants).
- During the process, registrations were dropped for all the specialty crops because we had no data. No data = no benefits. Registrations were kept on a dozen or so crops for which we had data, all of which were large acre crops.

During the first week on my job at WSU I got a call from a currant grower.

He said "Someone at EPA cancelled ethyl parathion and it was the only thing we had to control the currant cane borer, can you help me?" The loss of conventional pesticide registrations created a pest management crisis.

Ground zero for this situation has been the Pacific Northwest (and plenty of other locales).

This is still an unfolding crisis.

Cancellation of all chlorpyrifos tolerances; the pending loss of diazinon are the latest examples of this.

Tolerance Revocations: Chlorpyrifos Posted by the Environmental Protection Agency on Aug 29, 2021

Summary

On April 29, 2021, the United States Court of Appeals for the Ninth Circuit ordered EPA to issue a final rule concerning the chlorpyrifos tolerances by August 20, 2021. Based on the currently available data and taking into consideration the currently registered uses for chlorpyrifos, EPA is unable to conclude that the risk from aggregate exposure from the use of chlorpyrifos meets the safety standard of the Federal Food, Drug, and Cosmetic Act (FFDCA). Accordingly, EPA is revoking all tolerances for chlorpyrifos.

Dates

This final rule is effective October 29, 2021. The tolerances for all commodities expire on February 28, 2022.

The loss of chlorpyrifos is a really big deal for us.

One of the critical value of chlorpyrifos is its ability to control soil pests.

Onion maggot Seed corn maggot Cabbage maggot Corn rootworm Soil leps. such as cutworms Mint root borer Garden symphylan

Chlorpyrifos is registered on a wide range of crops

- Sweet corn, asparagus, dry beans, green beans, all of the beans, broccoli, Brussels sprouts, cabbage, cauliflower, Chinese cabbage, collars, kale, kohlrabi, mustard greens, green peas, radish, turnip, grapes, cranberry, Christmas trees, among others.
- And on all of the corresponding seed crops.
- In the PNW it is used on corn at plant, foliar worm control, soil insect pests, aphids and some more obscure pests.
- One of its advantages is its ability to control mixed assemblages of pests.

24*cs for chlorpyrifos in Washington*

- All 24cs held by Corteva for Lorsban Advanced
- WA 090002 grapes for mealybug, cutworms
- WA 090004 trees for pulp, several insect species
- WA 090010 grasses grown for seed, several insect species
- WA 090011 carrots grown for seed for lygus, cutworms
 – important for Lygus pre bloom.
- WA 090012 Christmas trees, for several insect species.

The conventional products that we are losing will not be fully replaced by conventional synthetic products.

- The rate of new synthetic product registrations is not keeping up with the loss of products.
- New conventional products are narrower in spectra of control.
- The difference has to be made up with biologicals.
- Lots of biologicals.
- It will take several different biologicals to serve as replacements just for chlorpyrifos.
- The need for biologicals is increasing.
- Hundreds of biological products are needed to replace the loss of conventional synthetic pesticides.
- Biofertilizers and biostimulants are part of this.

Export markets (need biologic products)

- If you want to export to the EU, you almost have to be organic or rely on biologicals due to their highly restrictive maximum residue limits.
- Let's take hops for example... 40% of the U.S. hop production is exported to the EU. Last year the EU started enforcing a 0.5 ppm MRL for chlorate (byproduct of use of chlorine).
- All hops are irrigated by drip, growers use chlorine dioxide to keep lines clean, but research we conducted in 2021 showed standard line cleaners caused chlorate residues in hops above the MRL.

The industry needs a biological drip line cleaner.

Export commodities increasingly need biologicals.

The loss of organophosphate insecticides is most impactful on specialty crops

The 2022 Washington Legislature provided research funds to develop alternatives to OPs:

Sec. 603

\$500,000 of the general fund—state appropriation for fiscal year 2023 is provided solely for the Washington state commission on pesticide registration to fund research to develop alternatives for growers currently using organophosphate pesticides.

Much of this research will involve looking at biologicals.

Initial OP alternative funded projects funded by the WSCPR

- Identifying alternatives to organophosphates for control of seedcorn maggot and wireworm in vegetable cropsX
- Symphylan control in vegetable seed crops
- Asparagus chlorpyrifos replacement projectX
- Mealybug management without chlorpyrifos or imidacloprid
- Oak leaf volatiles for pest suppression and disease management
- Insecticide alternatives to chlorpyrifos for mint root borer control on mint
- Alternatives to organophosphates on alfalfa grown for forage and seed
- Organophosphate alternatives for X-disease vectoring leafhoppersX
- Diazinon replacement for Lepidopterous pests of raspberry and blueberry
- Evaluation of B. bassiana as an alternative to the organophosphate dichlorvos for bed bug control

For me the emblematic specialty crop pest is the European asparagus aphid

- Introduced pest.
- Obligate feeder on asparagus.
- Toxic spit
- If not controlled, it will kill the plant.
- Action threshold is one aphid in field.
- The inability to control this pest was why there was virtually no organic asparagus in the U.S.



Loss of disulfoton.

European Asparagus Aphid



USU85082097

This is a production ending pest. The industry has been in an emergency situation for controlling the aphid, with 9 years of a Section 18 for lambda cyhalothrin (Warrior). They now rely exclusively on sulfloxaflor (Transform).

> The Washington Asparagus Commission wanted an organic means to control European asparagus aphid.

Seven applications, every seven days, four replications, heavy pressure, counts for 49 days.

Trt	Treatment	Total aphids	
No.	Name	per plant	12 Engl
8	Ecozin	261.0	а
5	OXIDATE	215.5	ab
7	NEEMIX	211.3	ab
4	Saf-T-Side	203.4	abc
1	UNTREATED CHECK	186.0	abc
3	SUCRASHIELD	176.0	abc
2	PESTOUT	128.3	bcd
6	AZA-DIRECT	121.5	bcd
11	Pyganic/Ecozin	92.5	cd
9	Pyganic/Aza-Direct	64.3	d
10	Pyganic/Neemix	59.5	d

Table1. Asparagus aphid insecticide trial, ranked by total number of aphids.

Rating Date	25. S X	All	Aug-20-2019	Aug-27-2019	Sep-3-2019	Sep-10-2019	Sep-17-2019	
SE Group No. Rating Type			1 Aphid count	2 Aphid count	3 Aphid count	4 Aphid count	5 Aphid count	7 Total count
Rating Unit			Number	Number		Number		Number
Number of Subsamples			2	2	2	2	2	2
Days After First/Last Applic.			0 0	77	14 7	21 7	28 7	
Trt Treatment	Rate	Appl	1.1.1	Address of the other	11-11 6		Sec.	
No. Name	Rate Unit	Code	1	2	3	4	5	6
1Untreated	State of the second	1350	5.1a	6.1a	5.9a	5.4a	6.3a	23.6 a
10Venerate XL	4qt/a	ABCD	6.6a	3.1bc	2.9b	2.1b	1.4bc	9.5 b
8Aza-Direct	1.5pt/a	ABCD	6.9a	3.4b	2.5bcd	1.8b-e	1.1bc	8.8 bc
8Pyganic 1.4EC	1qt/a	ABCD	and the second	AND A DESCRIPTION	1000	the second second	and the second	
5Aza-Direct	2pt/a	ABCD	6.3a	2.6bcd	2.8bc	2bc	1.3bc	8.6 bc
6Pyganic 1.4EC	2qt/a	ABCD	4.9a	2.3cd	2.3bcd	1.9bcd	1.5b	7.9 bcd
12Cinnerate	30fl oz/a		5.8a	3.0bcd	2.3bcd	1.6c-f	0.9bc	7.8 b-e
9Grandevo	3lb/a	ABCD	6.5 a	2.8 bcd	2.1 cd	1.6 c-f	0.9 bc	7.4 cde
11Veratran D	10lb/a	ABCD	5.3a	3.0bcd	2.3bcd	1.4efg	0.6c	7.3 cde
4Transform	1.5oz/a	Α	7.8 a	2.4 cd	2.1 cd	1.5 def	0.6 c	6.6 de
2Warrior II	1.92fl oz/a		5.1a	2.1d	2.0d	1.4efg	0.6c	6.1 de
3Sivanto 200SL	10.5fl oz/a		5.5a	2.1d	1.9d	1.3fg	0.8bc	6.0 e
7Aza-Direct	2pt/a	ABCD	4.8a	2.3cd	1.9d	1.0g	0.9bc	6.0 e
7Pyganic 1.4EC	2qt/a	ABCD	and the second second	and an and	Fr. Land	1-1-1-1-1	ALC: NO. OF	The strend of

Partially as a result of the ability to control EAA organically, Washington is the primary supplier of organic asparagus in the U.S.

> Production of organic asparagus in Washington is increasing by 25% a year.



Application of Pyganic + AzaDirect Eggplant – August 24, 2015 A more critical pest has been spotted wing Drosophila in small fruit.

This has been a devastating pest for berry growers, particularly for those growing organically.



2016 Organic SWD Trial Results in Blackberry

ranked by total SWD over the trial

	Treatment	Rate	SWD / 20
No.	Name	Rate Unit	Total
7	Entrust r/w Grandevo + CS	6fl oz/a	23.5 j
8	Entrust r/w Veratran + CS	6fl oz/a	30.5 ij
19	Delegate	4.5 oz wt/a	31.3 ij
6	Entrust r/w Veratran	6fl oz/a	53.0 hij
5	Entrust + Grandevo	6fl oz/a	60.0 g-j
9	Azera + corn syrup	2.5 pt/a	60.8 g-j
2	Entrust	6fl oz/a	62.8 g-j
24	Entrust	6fl oz/a	63.3 g-j
10	Experimental V + corn syrup	4lb/a	66.8 f-j
18	Experimental D	11.4fl oz/a	77.5 e-l
20	Malathion 8 Aquamul	20fl oz/a	80.8 e-h
3	Grandevo WDG	3lb/a	83.5 e-h
13	DeBug Turbo r/w Entrust	64 oz/a	89.3 d-h
22	Grandevo WDG r/w Entrust (2)	3lb/a	91.0 d-h
23	Grandevo (3) r/w Ent (2) r/w Ven (1)	3lb/a	99.3 c-h
4	Veratran D	15lb/a	103 c-g
25	Jet-Ag	1% v/v	105.3 b-g
14	Experimental D	1.43 fl oz/a	106.5 b-g
11	DeBug Turbo	64oz/a	112.8 b-f
2:	LGrandevo WDG	3lb/a	119.8 b-e
17	Experimental D	8.5 fl oz/a	120.3 b-e
16	Experimental D	5.7 fl oz/a	137.0 bcd
15	Experimental D	2.84fl oz/a	140.5 bc
12	DeBug Turbo	104 oz/a	152.5 ab
1	Untreated		196.0 a

Total SWD over the trial

The majority of organic blueberries in the U.S. now use the aforementioned program, rotating Grandevo/Venerate/Jet Ag (PAA) with Entrust.

Organic blueberry production is increasing at a rate that exceeds that of conventional blueberries. (Washington produces more organic blueberries than the rest of the U.S. combined.)

Seduce – Ant, Earwig and Cutworm Bait

- .07% spinosad bait (same active ingredient as Entrust).
- 20 to 44 lbs. per acre.
- Almost every crop on the label (around 200).
- Soil applied granule insecticidal bait that has an attractant.
- Effective up to four weeks.
 Vegetables scatter the bait around plants by hand



I use Seduce on my farm.

- We use it at transplant for wireworm control in watermelons; allows plants to get to a size that are not bothered by wireworms.
- Downside is that it has short residual.
- I have wireworm problems near harvest in cantaloupes and the residual is not long enough to provide protection.
- This product works, but in a narrow range of situations.
- Can be used on a wider array of pests than is what is on the label (2ee of FIFRA allows this.)
- We recently established that it can provide some protection against wireworm (but it is not a long residual solution.)

Gemstar (Certis)

- Registered on sweet corn, tomatoes, peppers, leafy and other vegetables. (surprisingly cheap.)
- 4 to 10 oz/acre, air, ground and overhead sprinker, 4 day REI, 0 day PHI.
- Microencapsulated virus that attack only three species of worm pests, most important for WA is corn earworm.
- Has to be ingested, by first and second instar larvae; no adult activity (a weak point, but also true for other organic insecticides.)
- Works better when applied with 5 lbs of sugar/molasses.
- 2 month shelf life, less if exposed to above 90 degrees F.
- The product should be used more than it is.

GemStar vs. corn earworm in organic sweet corn (2008)

Investigator: Dr. Alan Schreiber, Agric. Development Group Location: Eltopia, WA





- Randomized complete block design with 4 reps (each 12 x 20 ft.)
- Application via overhead sprinkler chemigation in 0.1" of water.
- Single treatments were applied 5 times, every 5 days.
- Alternating treatment: Gemstar or Entrust applied every 6 days (i.e 12 days between each of 4 applications of the same product)

Botrytis Fungicide Resistance WA Raspberry 2015



Frequencies of Fungicide Resistance PNW *Botrytis* Populations 2014-15

Add in iprodione



There is a very large and significant crop in the U.S. (probably top 20 in \$\$) that relies almost exclusively on biopesticides.

Marijuana

Cannabis laws in the United States

- Jurisdiction with legalized cannabis.
- Jurisdiction with both medical and decriminalization laws.2 Marked states have only legal non-psychoactive medical cannabis.
- Jurisdiction with legal psychoactive medical cannabis.
- Jurisdiction with legal non-psychoactive medical cannabis.
- Jurisdiction with decriminalized cannabis possession laws.
- Jurisdiction with cannabis prohibition.

Cannabis remains a Schedule I substance under federal law. Some cities and Indian Reservations have legalization policies separate from their surrounding states. Cannabis is illegal in all Federal enclaves.


Washington Cannabis Pests

- Two-spotted spider mite
- Hemp russet mite and a broad mite
- Aphids, root and foliar
- Fungus gnats
- Thrips
- Whitefly
- Leafminer
- Other pests, such as worms
- Powdery mildew
- Botrytis (bud rot)
- Pythium (marijuana root rot)
- More pest species will come
- Abiotic problems that confound figuring out what pest problem you might have.



The cannabis industry has the most advanced biological pest management program in the country.

- Without university research support.
- Without university extension support.
- Without university pesticide application training
- Without help from the USDA.
- Without help from IR-4.
- They did it on their own, without agricultural degrees.
- If a bunch of pot heads can develop a successful biological pest management program, then other crops should be able to.

The Future is Going Biological

The Future is Coming!

My clients – then and now*, not counting grower groups 1998 - 2006 2022

- Arvesta
- **BASF**
- Bayer
- Cerexagri
- Dow
- DuPont
- Gowan
- **FMC**
- ISK
- Novartis
- Rhone Poulenc
- Valent
- Zeneca

2022					
Acadian	Greenlight BioS?				
Agbiome	ISK BioSciences				
AgriAuthorit	y Kemin				
Attune	MBI Vive				
BASF	Miller Westbridge				
Bayer*	Montys Wilbur Ellis*				
BioAgro	Sipcam Certis				
Biogro	SymAgro				
ChO2	Syngenta*				
Corteva*	Telios Ecophage				
DPH	Valent				
Gowan*	Vestaron*				

The Future of Potato Nematode Control

Alan Schreiber

Agriculture Development Group, Inc Eltopia, Washington

An independent, private agricultural research and information service

Standard Nematicides

- Telone Industry standard. Very effective, broad spectrum, it is the ticket for nematode control. Expensive, EPA forced lower rates, limited availability. If you have access to it, it is the most effective nematode control option.
- Vydate Very commonly used. Effective. Has some efficacy against other pests. It is carbamate and is often used for the "carbamate kick" greening effect. It is highly acutely toxic. It is a carbamate. Under regulatory pressure. EPA wants to curtail and restrict its use.
- Mocap. Nematicide, wireworm material. Effective, but little used. Most acutely toxic insecticide in the marketplace.
- These potato nematicides workhorses have been here for 50 or so years. Effective. Consistent. Reliable.

Anyone familiar with the federal regulatory environment has to be concerned with future availability of these three products.

> The three products have issues and limitations and having additional nematicides will bring value to the potato industry.

2021 Nematode Trial

- Funded by Northwest Potato Research Consortium (Idaho, Oregon, Washington Potato Commissions and registrants
- Six replications, nematode counts were collected in advance for all plots, plots were distributed uniformly across all treatments.
- Pressure was very heavy, 46% of tubers were infested in untreated check.
- Population was mostly Columbia root-knot, some northern root knot and lesion nematodes.
- Applications were either in furrow at plant or chemigation at 0.5 acre inches of water.





9,000 tubers peeled

10/18/21 08:58

None of the new products are replacements for Telone or Vydate

- Nimitz, Salibro and other nematicides will require a program approach, particularly in moderate and heavy pressure situations.
- These products will usually require multiple applications of more than one active ingredient.
- For the most part companies with a new product will recommend its product to be applied at plant.
- There may be efficacy with a follow up application, but the best efficacy is associated with a planting time treatment.
- In many cases the companies with new nematicides prefer their product to be applied with a Vydate program.

Comparison of 29 Potato	Nematod	e Control Pro	grams
Trt Treatment	Timing of	% Nematode	Specific
No Program	Applicat.	Infection	Gravity
1Untreated Check		46a	1.07238fg
3 VYDATE / Averland FC	ABCF / DE	42ab	1.07258fg
27 MeloCon LC (newly registered) (low)	AIJKL	36abcd	1.07478bcdefg
8Experimental 1	Α	35abcd	1.07380defg
7Experimental 1	Α	34abcde	1.07605abcdef
26MeloCon LC (newly registered)	Α	33abcde	1.07360efg
16Velum Prime+Nimitz / Vydate	A / BCEF	31abcdef	1.07393defg
21MeloCon	Μ	30abcdef	1.07835abcd
2AVERLAND FC / Vydate	ADE /BCF	30abcdef	1.07468bcdefg
28CX10272	AIJKL	27abcdefg	1.07577abcdef
22 Majestene	ABCEF	27abcdefg	1.07570abcdef
19Salibro	Α	27abcdefg	1.07452cdefg
4Experimental 4 / Vydate	A / BCDEF	24 bcdefg	1.07745abcde
14Experimental 2 / Vydate	A / BCEF	24 bcdefg	1.07657abcdef
9Experimental 1	A/H	24 bcdefg	1.07500bcdefg
17 Salibro / Vydate CLV	A / BCEF	24 bcdefg	1.07278fg
15 Nimitz / Vydate CLV	A / BCEF	20 cdefg	1.07515abcdefg
23MeloCon LC (newly registered)	Α	19 cdefg	1.07837abcd
11 Majestene / Vydate	A / BCEF	19 cdefg	1.07642abcedf
5VYDATE /Experimental 1	ABCEF / H	19 cdefg	1.07518abcdg
10Experimental 1	A C EFG	19 cdefg	1.07350efg
25MeloCon LC (newly registered)	A / IJKL	18 cdefg	1.07962a
13MBI 306/ Vydate CLV	A / BCEF	17 defg	1.07610abcdef
18Salibro / Vydate CLV	A / BCEF	17 defg	1.07377 defg
24MeloCon LC (newly registered)	AIJKL	15 efg	1.07577abcdef
20abamectin	BH	11 fg	1.07872abc
12MBI 306 / Vydate	ABCEF	10 g	1.07507abcdefg
29CX10272 / CX10272 (Living Microbial)	AIJKL	8 g	1.07925ab

Ranked by efficacy

You forgot to mention specific gravities.

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8Experimental 1	Α	35abcd	1.07380defg	biological, probably organic
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The Future is Coming Fast

For biologicals....