



## BPIA MEMBERSHIP APPLICATION

Complete this application to apply for membership in BPIA. The BPIA Membership Committee will confirm that the applying company meets the requirements for membership at the appropriate level and will recommend prospective new members to the BPIA Board of Directors for final approval.

**Membership: All member companies are eligible to vote in elections of the board of directors and on any policies, positions, or issues brought before the membership by the board.** Membership dues are based on international annual gross revenue generated within the biological products industry, as defined by BPIA. Revenue may come from biopesticide, biostimulant, or biofertilizer product sales, active ingredient sales, or raw materials or input sales to biological products manufacturing companies, or services such as consulting, toll manufacturing, distribution, or other services provided to biological product companies deemed appropriate by BPIA. Please determine your company’s membership category and dues level from the information provided below.

### Membership Categories

- 1. Manufacturer:** Is a company that manufactures any biological products including biopesticide, biofertilizer or biostimulant products or holds a registration of any such biological product.
- 2. Non-Manufacturer:** Is a company that does not manufacture any biological products and does not hold a registration of any biological product. This category includes allied material manufacturers and formulation material providers to the biological products industry as well as toll manufacturers. This category includes marketers or distributors of any biological products. This category includes service providers to the biological products industry, not limited to financial, marketing, regulatory, laboratory, legal, and research services.
- 3. Grower or Food Processor:** Is a company that grows plants or agricultural products for commercial sale or food processor combining raw food ingredients to produce marketable food products and not holding any biological product registrations.
- 4. Affiliate:** Is a company which is an affiliate or subsidiary of a member of any category with annual gross revenue generated within the biological products industry that is already accounted for in the revenue of that other member.
- 5. Sole Proprietor:** Is a company eligible for membership in any category with two or fewer full-time employees.

### BPIA Membership Dues (USD)

Global Biological Product Revenue	< \$0.5 Million	\$0.5 - \$2.5 Million	\$2.5 - \$5 Million	\$5 - \$10 Million	\$10 - \$25 Million	\$25 - \$50 Million	\$50 - \$100 Million	> \$100 Million
Manufacturer	\$2,100	\$3,200	\$5,000	\$8,000	\$11,000	\$13,000	\$17,000	\$20,000
Non-Manufacturer	\$2,100	\$2,500	\$4,500	\$6,000	\$8,000	\$10,000	\$13,000	\$16,000
Grower or Food Processor	\$2,500							
Affiliate	\$2,100							
Sole Proprietor	\$1,000							



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### BPIA Member Information:

Company Name: \_\_\_\_\_ Company web address: \_\_\_\_\_

Membership Category: \_\_\_\_\_ Dues: \$ \_\_\_\_\_

### BPIA Primary Member Contact:

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Phone Number: \_\_\_\_\_ e-mail: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_

State or Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

### BPIA Secondary Member Contact:

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Phone Number: \_\_\_\_\_ e-mail: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_

State or Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Please have additional contacts for your company register on the BPIA website at: [www.bpia.org](http://www.bpia.org)

### BPIA Operating Principles:

BPIA has developed a basic list of operating principles that should be recognized and followed by all BPIA member companies.

#### BPIA's Operating Principles:

BPIA members will manufacture or distribute products that have appropriate EPA, PMRA, EU or other equivalent registrations as necessary.

BPIA members will have proper product stewardship at all levels of the value chain.

BPIA members will have processes for maintaining product quality, integrity, and resolving product complaints.

BPIA members will use scientifically-valid efficacy tests when supporting claims and promotions.

BPIA members will use commercially-acceptable product efficacy levels in target geography with minimal field trial variability.



## BPIA MEMBERSHIP APPLICATION

### Payment Instructions and Credit Card Authorization Form

**Payment by Mail:** Payment by mail should be in the form of a check and mailed along with your Membership Application to BPIA at P.O. Box 313, Oakton, VA 22124, USA.

**Payment by Credit Card:** Payment by credit card requires an additional 3.5% fee for credit card processing. Multiply your company's membership dues (determined by your company above) by 1.035 and pay this amount. Use the form below for credit card authorization.

**Please remember to email or mail the completed Membership Application to BPIA at [jones@bpia.org](mailto:jones@bpia.org) or P.O. Box 313, Oakton, VA 22124, USA.**

Please check here if a receipt of payment is required.

CREDIT CARDHOLDER INFORMATION					
AUTHORIZED AMOUNT	DUES : \$		DUES X 1.035: \$		
NAME ON CREDIT CARD			Card Verification Value (CVV):		
			CVV for Visa or MasterCard are the last three digits of the number printed on the signature strip on the back of the card. CVV for American Express appears as a separate 4-digit code printed on the front of the card.		
TYPE OF CREDIT CARD	VISA	MC	AMEX	DISCOVER	OTHER
TYPE OF ACCOUNT	PERSONAL		BUSINESS		
COMPANY NAME					
ACCOUNT NUMBER					
EXPIRATION DATE					
BILLING ADDRESS					
CITY			STATE	ZIP CODE	

AUTHORIZATION OF CARD USE			
I hereby authorize collection of payment for all charges as indicated above. Charges may not exceed the amount listed above in the "AUTHORIZED AMOUNT" field.			
CARDHOLDER NAME			
SIGNATURE		DATE	